

**SEMINOLE COUNTY GOVERNMENT
AGENDA MEMORANDUM**

SUBJECT: Sole Source Procurement for the Annual Geographic Information Services (GIS) Maintenance

DEPARTMENT: Administrative Services

DIVISION: Purchasing and Contracts

AUTHORIZED BY: Frank Raymond

CONTACT: Gladys Marrozos

EXT: 7110

MOTION/RECOMMENDATION:

Approve the Sole Source Procurement and authorize the issuance of a Purchase Order for the annual maintenance of the Geographic Information Services (GIS), with Environmental Systems Research Institute, Inc. (ESRI), Redlands, CA (\$81,635.42).

County-wide

Ray Hooper

BACKGROUND:

ArcInfo/View/GIS/SDE/IMS and editor maintenance will provide for the maintenance of ESRI software currently running on various hardware of the County's platforms. The maintenance agreement consists of both phone support for installation, troubleshooting and problem reporting, as well as, software upgrades for that software under maintenance support.

As the County's internal and external users have increased in number, so has the range of software available to provide access and analysis capability. The County has, over the years, migrated from primarily server centric software to enterprise-wide distributed software supported by both a conventional data library maintained on an aging UNIX platform and the County next generation SQL SDE database installed last year. Both these libraries, in turn, provide input to Arc Internet Map Server (ArcIMS) web enabled software for service provision via the web, as well as, to the County internal network serving both County and member municipality staff "live". The total amount for the annual maintenance is \$81,635.42.

The background documentation includes the proposal from ESRI and the Sole Source form and BITS requisition approval form.

STAFF RECOMMENDATION:

Staff recommends the Board approve the Sole Source Procurement and authorize the issuance of a Purchase Order for the annual maintenance of the Geographic Information Services (GIS), with Environmental Systems Research Institute, Inc. (ESRI), Redlands, CA (\$81,635.42).

ATTACHMENTS:

1. Quote
2. Sole Source and Req approval

Additionally Reviewed By:

☒ County Attorney Review (Ann Colby)

**ESRI**

380 New York Street
REDLANDS, CA 92373
Phone: 888-377-4572245
Fax #: 909-307-3083

Quotation

Date: 07/09/2007**Quotation Number:** 25266451

COUNTY OF SEMINOLE
BOARD OF COUNTY COMMISSIONERS
IT/GIS
1101 E 1ST ST RM 2172
SANFORD FL 32771
Attn: MELVIN BARNES
Customer Number: 40137

For questions regarding this document, please contact Customer Service at 888-377-4575.

Send Purchase Orders To:

ESRI, Inc.
380 New York Street
Redlands, CA 92373-8100
Attn: Mary Jo Weatherford
**Please include the following
remittance address on your
Purchase Order:**
ESRI Inc.
File #54630
Los Angeles, CA 90074-4630

Item	Qty	Product#	Unit Price	Extended Price
10	2	52384 ArcInfo Concurrent Use Primary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	3,000.00	6,000.00
1010	16	52385 ArcInfo Concurrent Use Secondary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	1,200.00	19,200.00
2010	1	86497 ArcEditor Concurrent Use Primary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	1,500.00	1,500.00
3010	2	86500 ArcEditor Concurrent Use Secondary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	1,200.00	2,400.00
4010	4	87194 ArcView Concurrent Use Primary Maintenance Start Date: 08/07/2007	700.00	2,800.00

This quotation is valid for 90 days and is subject to your ESRI License Agreement. The quotation information is proprietary and may not be copied or released other than for the express purpose of system selection and purchase/license. This information may not be given to outside parties or used for any other purpose without consent from Environmental Systems Research Institute, Inc. (ESRI).

Any estimated sales and/or use tax has been calculated as of the date of this quotation and is merely provided as a convenience for your organization's budgetary purposes. ESRI reserves the right to adjust and collect sales and/or use tax at the actual date of invoicing. If your organization is tax exempt or pays state taxes directly, then prior to invoicing, your organization must provide ESRI with a copy of a current tax exemption certificate issued by your state's taxing authority for the given jurisdiction.

Issued By: Mary Jo Weatherford**Ext:** 2245

[WEATHERFORDM]

To expedite your order, please reference your customer number and this quotation number on your purchase order.

**ESRI**

380 New York Street
REDLANDS, CA 92373
Phone: 888-377-45752245
Fax #: 909-307-3083

Quotation

Page 2

Date: 07/09/2007

Quotation Number: 25266451

Item	Qty	Product#	Unit Price	Extended Price
End Date: 08/06/2008				
5010	30	87195 ArcView Concurrent Use Secondary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	500.00	15,000.00
6010	1	87198 ArcGIS 3D Analyst Concurrent Use Primary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	500.00	500.00
7010	1	87199 ArcGIS 3D Analyst Concurrent Use Secondary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	200.00	200.00
8010	1	87192 ArcView Single Use Primary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	400.00	400.00
9010	1	93094 ArcView with Extension Single Use Primary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	1,000.00	1,000.00
10010	18	87193 ArcView Single Use Secondary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	300.00	5,400.00
11010	1	93095 ArcView with Extension Single Use Secondary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	900.00	900.00
12010	1	98880 Annual Support Assistance Program for ArcPad	295.00	295.00

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Quotation

Page 3

Date: 07/09/2007

Quotation Number: 25266451

Item	Qty	Product#	Unit Price	Extended Price
		Start Date: 08/07/2007 End Date: 08/06/2008		
13010	1	87270 ArcPad Application Builder Primary Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	500.00	500.00
14010	1	104784 ArcGIS Server Advanced Enterprise Up to Two Sockets Maximum Two Cores per Socket Maintenance Start Date: 08/07/2007 End Date: 08/06/2008	10,000.00	10,000.00
17010	2	105219 ESRI Developer Network (EDN) Subscription Bundle Start Date: 09/19/2007 End Date: 08/06/2008	1,323.29	2,646.58
18010	1	106548 ArcGIS Server Aggregated Migrated Maintenance Bundle	9,595.89	9,595.89
18090	1	106510 ArcGIS Server Basic Enterprise Up to Two Sockets Maximum Two Cores per Socket Migrated Maintenance Start Date: 08/07/2007 End Date: 08/06/2008		
18110	1	106516 ArcGIS Server Advanced Enterprise Up to Two Sockets Maximum Two Cores per Socket Migrated Maintenance Start Date: 09/20/2007 End Date: 08/06/2008		
19010	1	106545 ArcGIS Server Staging Aggregated Migrated Maintenance Bundle	3,297.95	3,297.95
19020	1	106518		

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380 New York Street
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Quotation

Page 4

Date: 07/09/2007

Quotation Number: 25266451

Item	Qty	Product#	Unit Price	Extended Price
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ArcGIS Server Staging Advanced Enterprise Migrated Maintenance
Start Date: 09/20/2007
End Date: 08/06/2008

Subtotal	81,635.42
Estimated Tax	0.00
Total	\$ 81,635.42

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[WEATHERFORDM]

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380 New York Street
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Fax #: 909-307-3083

Quotation

Page 5

Date: 07/09/2007

Quotation Number: 25266451

Item	Qty	Product#	Unit Price	Extended Price
<i>The following items are optional items listed for your convenience. These items are not included in the totals of this quotation.</i>				

2	99818		2,000.00	4,000.00
	Optional Developer Support for ESRI Developer Network subscribers Pack of 10 incidents			
2	99946		2,000.00	4,000.00
	Optional ESRI Site 5 Days Instructor Led Training for ESRI Developer Network			

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Issued By: Mary Jo Weatherford

Ext: 2245

[WEATHERFORDM]

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ESRI Inc
380 New York Street
REDLANDS CA 92373

SUBJECT: MAINTENANCE QUOTE

DATE: 07/09/2007
TO: MELVIN BARNES
ORGANIZATION: COUNTY OF SEMINOLE
BOARD OF COUNTY COMMISSIONERS
FAX #: 407-665-1110 **PHONE #:** 407-665-1105
FROM: Mary Jo Weatherford
FAX #: 909-307-3083 **PHONE #:** 888-377-4575 Ext. 2245
EMAIL: mweatherford@esri.com

Number of pages transmitted
(including this cover sheet): 7

QUOTATION #25266451

Please find the attached quotation for your forthcoming software maintenance term. Keeping your maintenance current entitles you to exclusive benefits, and if you choose to discontinue your coverage, you will become ineligible for these valuable benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your coverage at a later date. For details about the maintenance program benefits for your licensing, please visit <http://gis.esri.com/software/maintenance/qualifying.cfm>

Customers who have multiple copies of some ESRI products may have the option of supporting some of their licenses with secondary maintenance. Please contact Customer Service to find out more about the availability of secondary maintenance.

For information about ESRI Desktop terms and conditions, please visit http://www.esri.com/legal/pdfs/mla_e204_e300/english.pdf; for information about ESRI Server software, Developer software, or Web services terms and conditions, please visit <http://www.esri.com/legal/pdfs/mls.pdf>

Maintenance fees for ArcIMS, ArcSDE, and ArcGIS Server current with maintenance prior to December 31, 2006 have been transferred to the new ArcGIS Server 9.2 licenses. The ArcGIS Server 9.2 migration policy allows these transferred licenses to be eligible for maintenance fees with no increase in pricing for software maintenance. For detailed information regarding this policy, please visit <http://www.esri.com/software/maintenance/about/announcements.html>

If you have any questions or need additional information, please contact Customer Service at 888-377-4575.

**ESRI**

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Quotation

Page 6

Date: 07/09/2007

Quotation Number: 25266451

Item	Qty	Product#	Unit Price	Extended Price
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BY SIGNING BELOW, YOU ARE INDICATING THAT YOU ARE AUTHORIZED TO OBLIGATE FUNDS FOR YOUR ORGANIZATION. DO NOT USE THIS FORM FOR ORDER ACTIVATION IF YOUR ORGANIZATION WILL NOT HONOR AND PAY AN INVOICE THAT HAS BEEN ISSUED AT YOUR DIRECTION WITHOUT ADDITIONAL AUTHORIZING PAPERWORK.

To expedite your order, either attach a copy of this quotation to your purchase order when it is remitted to ESRI, or sign below and return this quotation to indicate your acceptance. ESRI's address and fax number are provided on the first page of this quotation.

If you have made ANY alterations to the line items included in this quote and have chosen to sign the quote to indicate your acceptance, you must fax ESRI the signed quote in its entirety in order for the quote to be accepted. You will be contacted by your Customer Service Representative if additional information is required to complete your request.

If your organization is a US Federal, state, or local government agency; an educational facility; or a company that will not pay an invoice without having issued a formal purchase order, a signed quotation will not be accepted unless it is accompanied by your purchase order.

If you choose to discontinue your support, you will become ineligible for support benefits and services. All maintenance fees from the date of discontinuation will be due and payable if you decide to reactivate your support coverage at a later date.

By signing below, you are authorizing ESRI to issue a software support invoice in the amount of \$ _____ plus sales tax, if applicable.

Please check one of the following:

☐ I agree to pay any applicable sales tax.

☒ I am tax exempt. Please contact me if ESRI does not have my current exempt information on file.


Signature of Authorized Representative

7/26/07
Date

Melvin Benev
Name (Please Print)

GIS Program manager
Title

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Ext: 2245

[WEATHERFORDM]

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SEMINOLE COUNTY - PURCHASING AND CONTRACTS DIVISION

☒ **SOLE SOURCE**

☐ **PROPRIETARY SOURCE**

Date Requested: August 6, 2007

Requisition No.: 40398

Requestor: Melvin Barnes Telephone/Ext.: 1105

Department/Division: Business Innovations and
Technology Services

Description of Products/Services: Software maintenance (GIS)

Support justification:

This software is written, maintained, and marketed by ESRI (see attached sole source letter from ESRI). While their PC products are sold through outside vendors, mainframe and mini software and all maintenance support has historically been sold by the parent company due to licensing issues. This support includes unlimited phone support during normal business hours and software upgrades for all covered software. The County has standardized on ESRI GIS SW products since 1994 and this maintenance has been maintained annually since 1995.

Proposed Vendor: ESRI

Phone# 1-888-377-4575

Compliance:

Does the requirement comply with the definition of sole/proprietary source as described in Section 220.4? ☒ Yes ☐ No

Is this requirement:

Necessary: Is this commodity or service necessary to accomplish the County's task or mission? ☒ Yes ☐ No

Unique: Is this commodity or service, or some necessary features, unique to this source? ☒ Yes ☐ No

Compliance with Bid Tampering (F.S. 838.22) is acknowledged by signatures below:

Requesting Division Manager's Signature: [Signature] Date: 8/6/07

Requesting Department Director's Signature: [Signature] Date: 8/7/07

Purchasing and Contracts Division Determination:

Analyst	<input type="checkbox"/> Approval	<input type="checkbox"/> Disapproval	Date: _____
Supervisor	<input type="checkbox"/> Approval	<input type="checkbox"/> Disapproval	Date: _____
Division Manager	<input type="checkbox"/> Approval	<input type="checkbox"/> Disapproval	Date: _____

Description Posted (at least 7 business days): From _____ to _____
Determination Posted (at least 3 business days): From _____ to _____
BCC Date, if applicable: _____

Comments: _____

Purchase Order No.: _____

Amount of Purchase: \$81,635.42

REQUISITION APPROVAL

BUYER:Meeks, Lori

SECT/FUND:110701.530520

REQUESTED:Jul 30 2007 10:14AM

APPROVED:Jul 30 2007 12:00AM

BY:Planning and Development

APPROVER:Lucie Poynter

RECIPIENT:Barnes, Melvin

DESCRIPTION/COMMENTS:

TOTAL PRICE:

ESRI Maintenance Contract.

\$81365.00

**Will be split between 110701,110704, 110712, 110730, 110741
business units. Account line 530520**